

**Lynn Wilson, LUXURY DIVISION
BROKER ASSOCIATE**

Tell Us About Your Business | For over 14 years, I've served buyers and sellers during the exciting, but sometimes overwhelming transitions of life. Finding the right home, at the right price, for the next stage of life is a challenge I love undertaking! Positioning a home for sale through staging, pricing and proper marketing requires extensive knowledge, as well as innovative technologies. With a strong background in mortgage financing, I understand what it takes to achieve a successful closing in today's market. I can proudly say that the bulk of my business is built on past client referrals and most clients are now good friends!

Childhood Dream Job | I always knew I wanted to earn a degree and become an entrepreneur, so I could hold myself accountable in achieving my goals. I was intrigued with law and worked for oil/gas lawyers, but ultimately decided on a degree in accounting/finance.

Greatest Influence In Career Choice | Although a native Texan, I lived in North Carolina for five years where I met an exceptional realtor who's now a long-time friend. As her client first—her care, dedication and guidance made a strong, lasting impression on me!

Knowledge That Serves You Well | Seek first to understand—or in other words—listen to the needs of those you're serving. Put yourself in their shoes!

Most Significant Barrier To Female Leadership
My father used to tell me, "You can be anything you want to be, as long as you put your mind to it." How we think completely determines our future. When we have a vision or goal in mind, the key is finding a way through potential stumbling blocks and not giving up. Believe in yourself. Find a solution. Own it.

Female Inspiration | As an avid reader, I have several. Maya Angelou for her wisdom and gift of writing; Princess Diana for her class, grace and charitable works; and Laura Bush's impact on children's literacy.

Biggest Challenges for the Next Generation of Women | They will need to understand that there's no replacement for hard work, learn to find solutions in tough circumstances, and have a commitment to personal integrity—these are your strengths in tough times and define you in good times!

At The End of a Very Long Day I'd Like To...
Enjoy reading a business improvement book, play tennis and spend time with my family.

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